



COMMITTED TO
IMPROVING THE STATE
OF THE WORLD

Blockchain and Distributed Ledger

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Revolution



Market cap for Bitcoin: \$186B
One Bitcoin = 12,100 USD =
36493842 Colombian Pesos

Market cap for Ethereum: \$44B

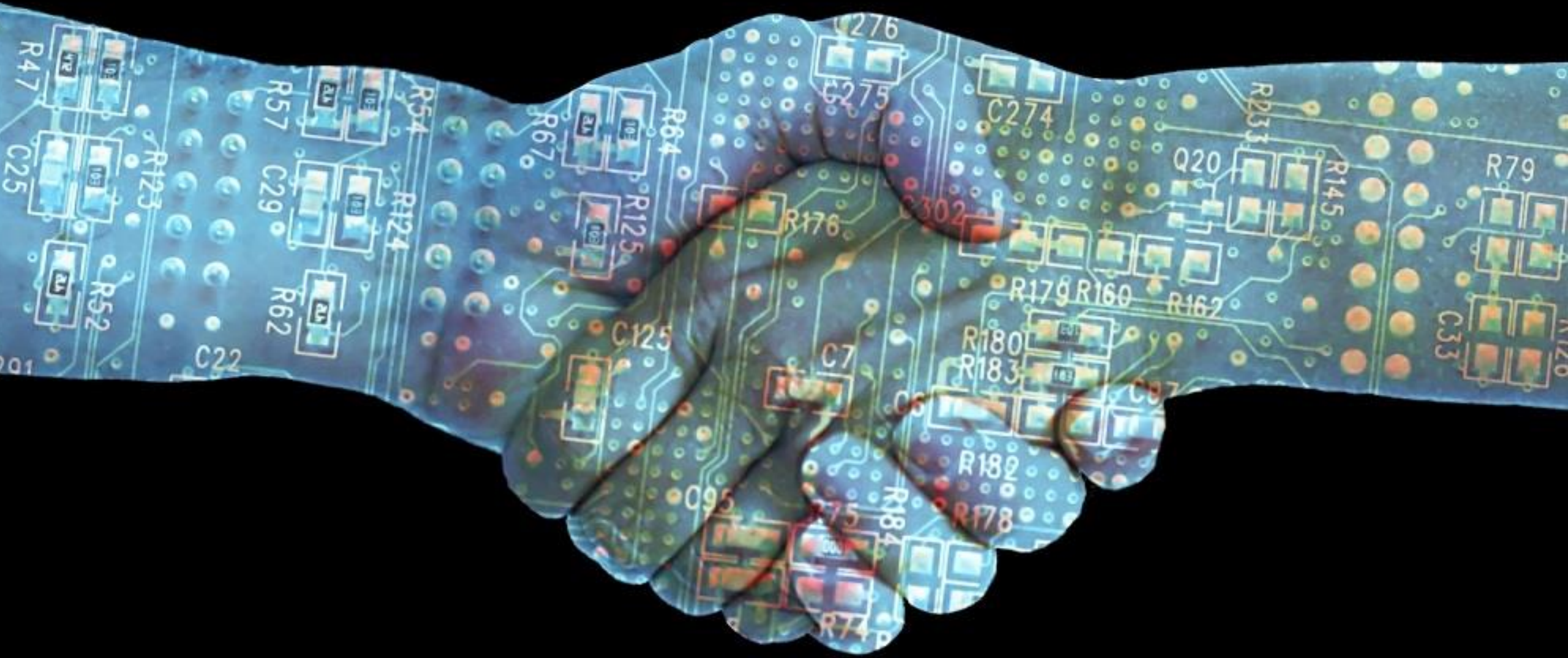
ICOs: crossed \$2.5B already in 2017

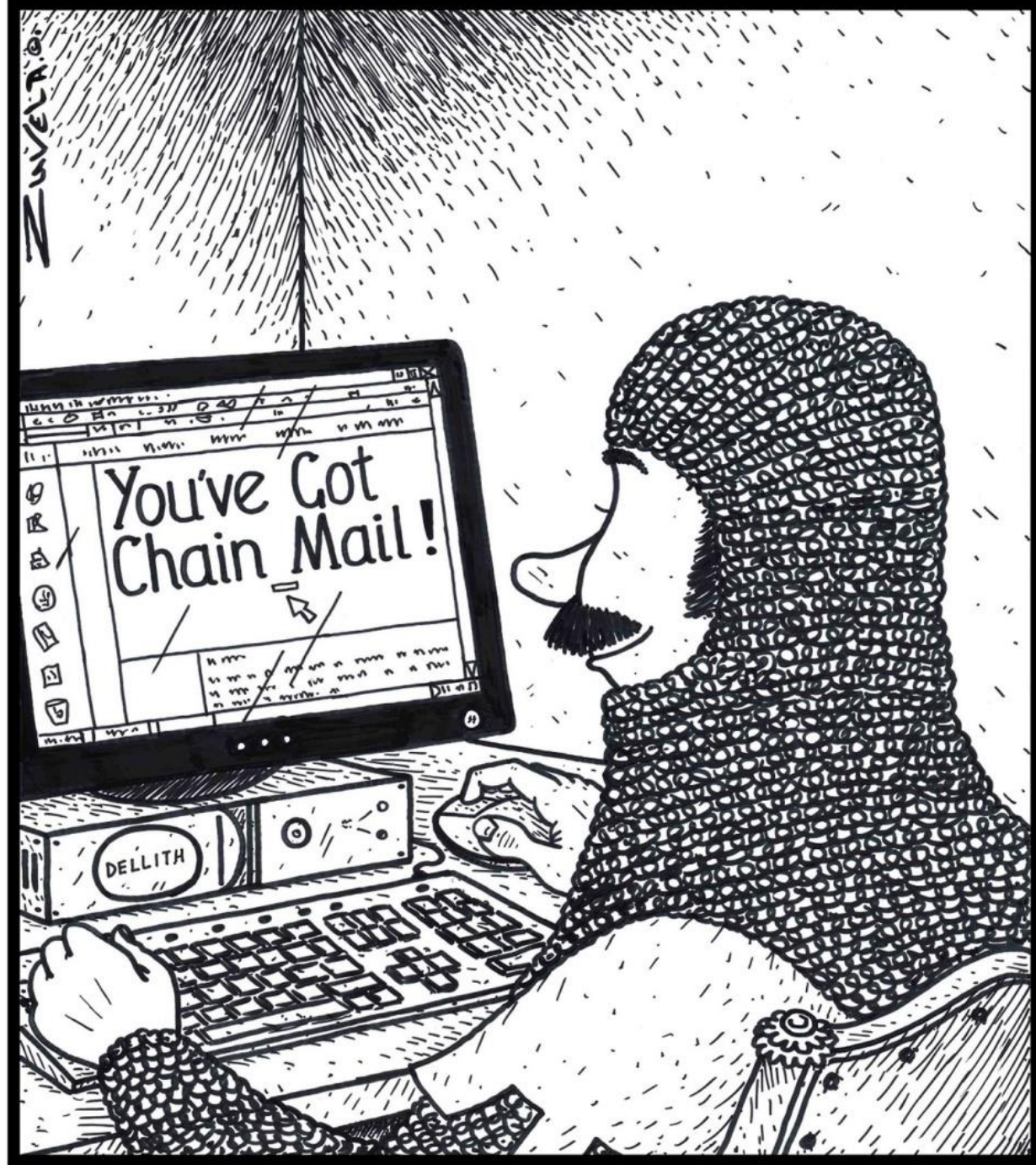
By 2025, >\$1 trillion of digital coins

Digital currency exchanges



What is Blockchain?





Characteristics of high-potential use cases

Example



Shared repository

A **shared repository** of information is used by multiple parties

Ledger that stores financial assets in which an owner and owned assets are tracked and shared with other internal/external parties (e.g. regulators and other geographical units)



Multiple writers

More than one entity generates transactions that require modifications to the shared repository

Payments system collectively managed and maintained by a small group of banks, but each bank has millions of end users transacting with their bank



Minimal trust

A level of **mistrust exists between entities** that generate transactions

Multiple parties within a trade finance arrangement (e.g. importer, exporter, issuing bank, receiving bank, correspondent banks and customs) that do not “trust” each other and, therefore, institute layers of verification and impose collateral requirements



Intermediaries

One (or multiple) intermediary or a central gatekeeper is present to enforce trust

Removing and/or reducing the importance of a central intermediary, whose primary role is to provide “trust” to the post-trade ecosystem



Transaction dependencies

Interaction **or dependency between transactions** is created by different entities

A situation in which Alice needs to send funds to Bob, then Bob needs to send funds to Charlie. Bob’s transaction is dependent on Alice’s transaction, and one cannot verify Bob’s transaction without checking Alice’s first

Value Drivers

1



Operational simplification

DLT reduces / eliminates manual efforts required to perform reconciliation and resolve disputes

2



Regulatory efficiency improvement

DLT enables real-time monitoring of financial activity between regulators and regulated entities

3



Counterparty risk reduction

DLT challenges the need to trust counterparties to fulfil obligations as agreements are codified and executed in a shared, immutable environment

4



Clearing and settlement time reduction

DLT disintermediates third parties that support transaction verification / validation and accelerates settlement

5



Liquidity and capital improvement

DLT reduces locked-in capital and provides transparency into sourcing liquidity for assets

6

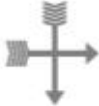







Fraud minimization

DLT enables asset provenance and full transaction history to be established within a single source of truth

Key findings: World Economic Forum

- DLT has great potential to drive simplicity and efficiency
- DLT is not a panacea
- Applications of DLT will differ by use case
- Digital Identity is a critical enabler
- The most impactful DLT applications will require deep collaboration between incumbents, innovators and regulators
- New financial services infrastructure built on DLT will redraw processes and call into question foundational orthodoxies

Current-state assumptions	Transformative characteristics of distributed infrastructure	Implications for market participants within financial services	
<p>Information silos drive the need for detailed reconciliation activities</p> <p>Lack of a single version of the truth and audit trails creates arbitrage concerns</p>	<p>a) immutability</p>	 <p>Eliminates need for reconciliation</p>	 <p>Provides historical single version of the truth</p>
<p>Asymmetric information between market participants drives the proliferation of central authorities</p> <p>Lack of transparency increases regulations on FIs</p>	<p>b) transparency</p>	 <p>Eliminates imbalance of information among market participants</p>	 <p>Increases cooperation between regulators and regulated entities</p>
<p>Lack of trust between counterparties creates the need for central authority oversight in contract execution</p>	<p>c) autonomy</p>	 <p>Ensures agreements are executed to agreed upon business outcomes</p>	 <p>Disintermediates supporting entities established to resolve disputes</p>

Distributed ledger technology will:

- question the need for individual books of record through immutable and distributed record-keeping
- significantly increase transparency between market participants
- have implications for the cost of leverage by reducing information asymmetry between borrowers and lenders
- transform the relationship between regulators and regulated entities, reducing frictions and improving outcomes
- reduce the need for intermediaries by providing autonomous execution capabilities

Use case	Value driver	Benefits
Trade finance	Operational simplification	Enables real-time multi-party tracking and management of letters of credit, and enables faster automated settlement
Automated compliance	Regulatory efficiency improvement	Provides faster and more accurate reporting by automating compliance processes that draw on immutable data sources
Global payments	Settlement time reduction	Enables the near real-time point-to-point transfer of funds between financial institutions (FIs), removing friction and accelerating settlement
Asset rehypothecation	Liquidity and capital improvement	Provides market participants with an improved line of sight into assets, enabling improved risk evaluation and decision-making

Bank of Japan

European Central Bank

Monetary Authority of Singapore

Bank of Canada

US Federal Reserve

Banco de la República Colombia + R3

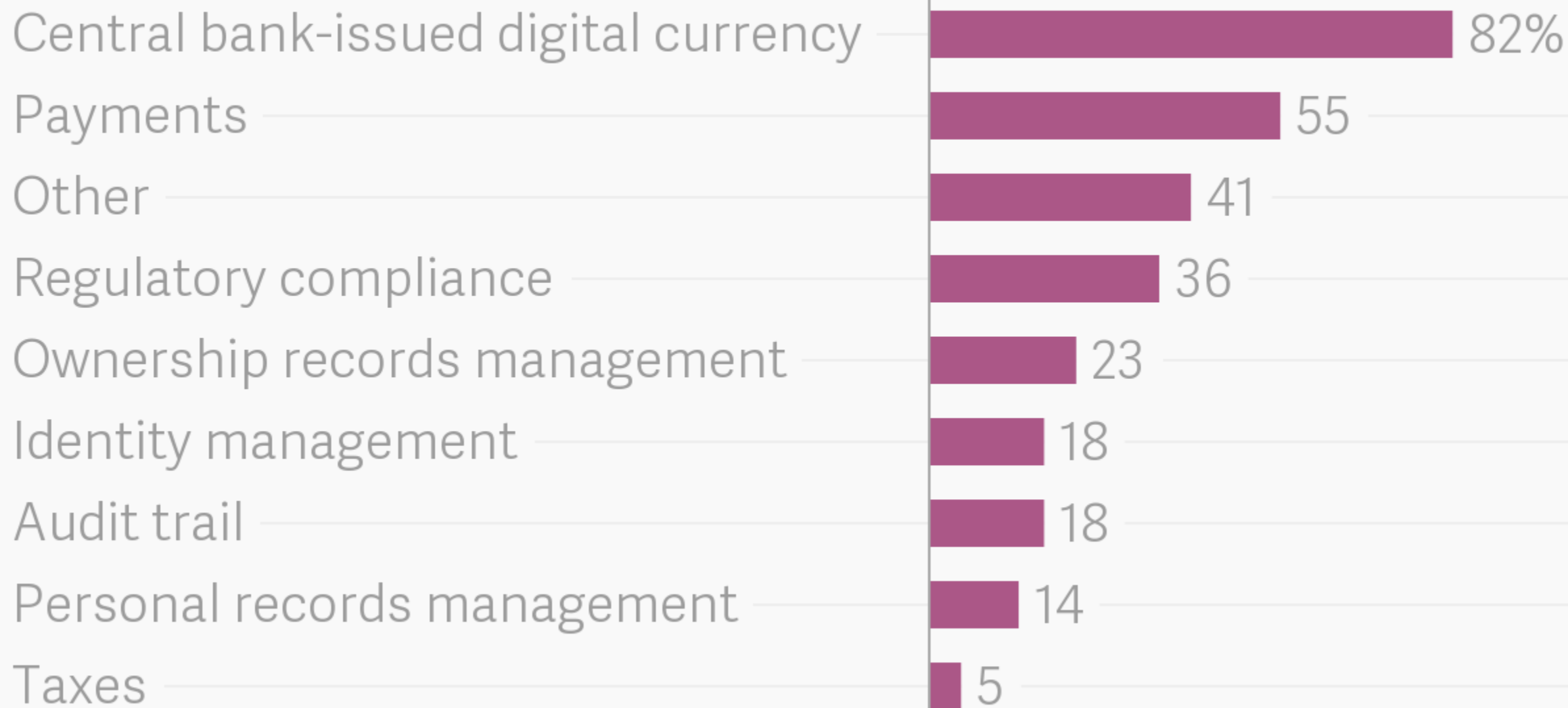
20% within two years

40% within a decade

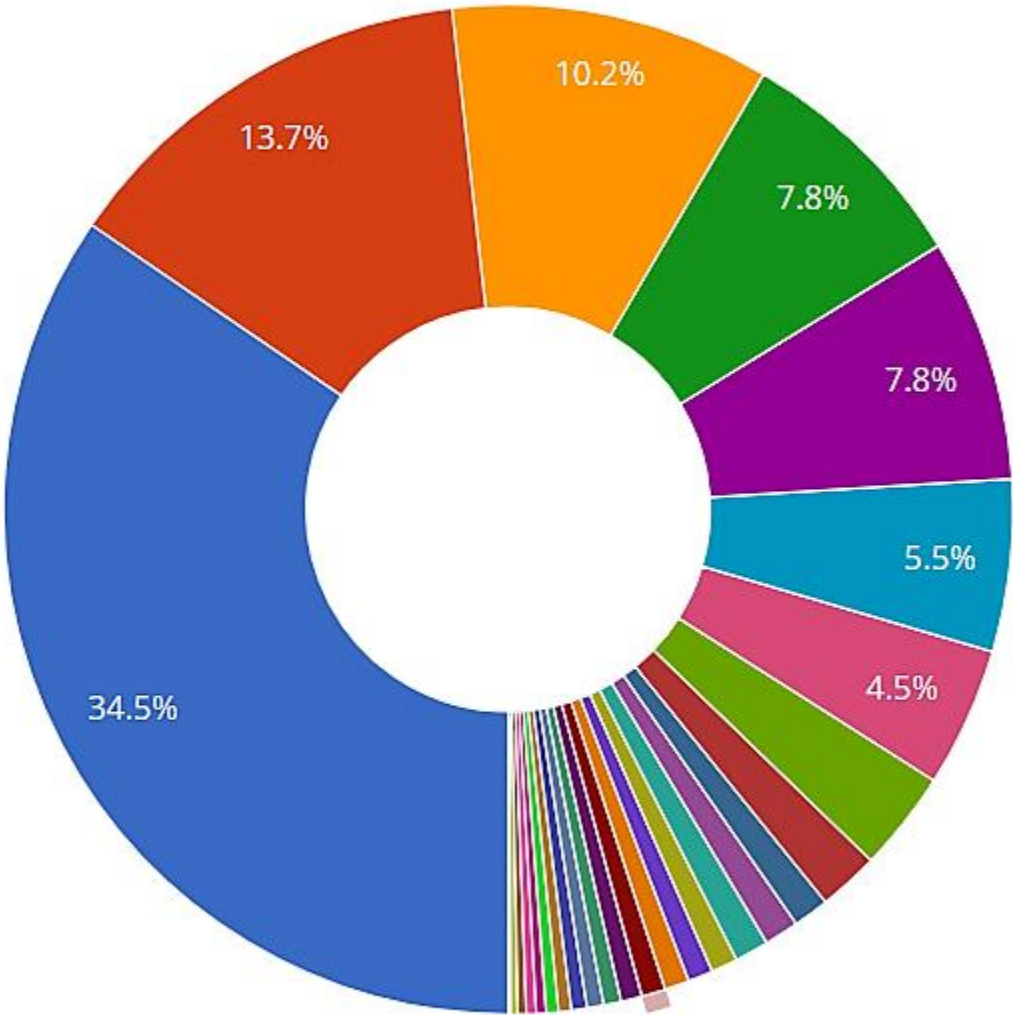


What central banks want to use blockchain tech for

Respondents



ICOs by Category 2017



- Infrastructure 34.5% (\$1,269,016,979.8)
- Trading & Investing 13.7% (\$503,017,590.32)
- Finance 10.2% (\$375,729,821.3)
- Payments 7.8% (\$286,809,236.36)
- Data Storage 7.8% (\$286,222,856)
- Drugs & Healthcare 5.5% (\$202,526,054.4)
- Gaming & VR 4.5% (\$164,506,063.9)
- Gambling & Betting 3.2% (\$118,225,095.92)
- Commerce & Advertising 1.9% (\$71,224,709)
- Identity & Reputation 1.2% (\$42,359,520)
- Art & Music 1.1% (\$40,691,545)
- Real Estate 1.1% (\$40,132,362)
- Events & Entertainment 0.9% (\$31,302,122.5)
- Legal 0.8% (\$29,368,234)
- Energy & Utilities 0.8% (\$28,866,928)
- Social Network 0.8% (\$28,158,853.52)
- Communications 0.7% (\$24,732,744)
- Mining 0.6% (\$20,647,239)



Supply chain

Trade finance

Single windows

Traceability and provenance

Fair trade

Reduction in inefficiency

DLT can provide:

- Faster credit risk assessment from the transaction history;
- Minimized human error in document checks;
- Instant verification and reconciliation of records;
- Automatic execution of workflow steps through smart contracts; and
- Instant, secure, low-cost exchange of data





GENUINE

REPUBLIC OF KENYA
THE REGISTERED LAND ACT
(Chapter 300)

Title Deed

Title Number KAJIADO/LOODARIAK/579

Approximate Area 104.0 hectares

Registry Map Sheet No.

This is to certify that SELETA OLE SULULU

ID/4555787/64 of P. O. Box 119 Ngong Hills

.....

.....

is ~~(are)~~ now registered as the absolute proprietor(s) comprised in the above-mentioned title, subject to the register relating to the land and to such of the interests set out in section 30 of the Registered Land for the time being subsist and affect the land.

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..... hand and the

..... District La

day of Septem

[Signature]
Land Registrar











Disintermediation

Financial inclusion

Smart contracts

Friction (Ripple)

Better property
records

Mining

Identity/registries

Permissioned
blockchains/DLs
(Corda)



Public comfort/cultural adoption
Understanding
Integration/systems overhaul

Nascent technology
Security
Energy consumption
Uncertain regulatory status



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